Great Bridge ADVISORY

Operating Partner, AI
Fund administration

Someone whose only job is to answer what AI changes about your service, your economics, and who you hire. A standing seat, sized to the need.

Your largest client is launching their newest fund. You are not administering it. Nobody fired you, the existing funds are still yours, and the conversation was perfectly pleasant.

Maybe it is an evergreen structure that needs a NAV every month instead of a mark every quarter. Maybe the investor count went from a few dozen institutions to thousands of accounts sitting behind advisors and platforms. Maybe someone showed them an accuracy standard your review layers cannot reach at speed. Or maybe it was simply the price, quoted at a level you cannot match and still make money on the account.

Those look like four different problems. They are one event, and it does not present as losing a client. It presents as not growing with one. Your revenue holds while theirs compounds somewhere else, and the administrator who won that fund now has a foothold in your relationship and a reference for the next one. It arrives one launch at a time.

THE INDUSTRY IS CHANGING FASTER THAN YOUR PLANNING CYCLE

LPs want liquidity, so your clients are launching hybrid and evergreen structures. The growth is in the wealth channel, so they are selling through advisors. Both push the same direction: frequent NAV instead of periodic marks, subscription and redemption cycles instead of a handful of capital calls, investor counts an order of magnitude higher, and a close that becomes a commercial deadline rather than a reporting convention. Private capital administration is being asked to take on hedge fund operating disciplines, and whoever gets there first takes those mandates.

YOU WILL NOT GET THERE BY ADDING PEOPLE

Volume and deadline compression scale against each other, and the accuracy a transactable NAV requires is above what stacked review layers deliver at speed. The question is no longer whether to use AI. It is which capabilities to build and which to buy, what to invest in now and what to wait on, where to experiment, how work gets validated when a machine produced it, and what it does to hiring and training. Those questions have new answers every quarter, and nobody at your firm has answering them as their actual job.

WHAT THE SEAT OWNS

1. **A capability read against your clients' roadmap.** What evergreen and wealth-channel vehicles require, and which of it you can serve today.
2. **Build, buy, or wait.** What is a real product, what is a wrapper on a model you already pay for, and the call before you sign.
3. **The validation structure.** How accuracy beyond human review gets engineered, and who signs before a number reaches an investor.
4. **Where to experiment.** A few real workflows, instrumented before they change, so the answer is evidence rather than opinion.
5. **People.** What this does to hiring, and how your team becomes the team that stands behind machine-produced work.
6. **A quarterly read, in writing.** What changed, what it means for you, and the two or three things worth doing.

HOW IT WORKS

- **Sized to the need, standing.** More than a monthly check in, less than a hire. Enough presence to be in the room when decisions are made rather than told afterward.
- **Heavier at the start.** The first ninety days instrument current state, decompose a workflow, and map the capability gap.
- **Everything built is yours** and runs without me. If a quarter passes with nothing owned or decided, hold me to it.

WHY ME

- **I have run this business.** Most of the business at a fund administrator, the largest hedge fund and private equity relationships at a global provider, and a P&L as a general manager.
- **I have seen both sides of this convergence.** Frequent NAV, subscriptions and redemptions, and investor servicing at volume are solved problems in hedge fund administration. Private capital is being asked to adopt them now.
- **I build these systems myself,** including the one I run my own week on, and I brought machine reading of documents into fund operations before it was fashionable.
- **I have no firm to feed.** I sell no software, take nothing from vendors, and have no bench to staff. Where a tool is needed I will pick the best one, and where you already own it I will say so.

Why this works better from outside. It is not a static question, which is why it cannot be a project. It wants someone whose only job is to answer it, who sees how a dozen firms are approaching the same problem rather than one, and who stays at the edge of the tooling, which being outside makes possible.

Start with thirty minutes

Bring one client demand you are not sure you can meet. You will leave with an honest read.

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BUILT TO BE TRUSTED.